

Nine-Month Report 2018

(1 January to 30 September 2018)

capsensixx AG

Frankfurt am Main

1 Quarterly Management Statement as of 30 September 2018

1.1 Key Group figures

	01/01-30/09			
IFRS (in EUR million)	2018	2017	Change	%
Revenues, total	79.7	55.8	+ 23.9	+ 43%
Revenue shares in favor of third parties (performance fees)*	63.8	42.4	+ 21.4	+ 51%
Adjusted revenues excluding - performance fees*	16.0	13.4	+ 2.6	+ 19%
- EBITDA	6.5	5.1	+ 1.4	+ 28%
- Profit after tax	3.9	3.0	+ 0.9	+ 30%

* Revenues from performance fees are passed on to external asset managers in full by capsensixx, are recognized in cost of materials and therefore do not affect profit or loss.

1.2 Course of business

1.2.1 Positive business performance in 2018

Capsensixx's business within its segments *Fund Management, Administration & Accounting, Capital Markets & Corporate Services* and *Digitization & IT services* continued to perform well in the first nine months of the current 2018 financial year. In the fund management business and with regard to Assets under Administration (AuA) as at end of September 2018, adjusted by performance impacts, Axxion has a positive balance of inflow and outflow of funds at around 1 billion Euro. This positive balance has steadily risen since the start of 2018.

1.2.2 Significant revenue improvement

Revenues increased by 43.0% year-on-year to EUR 79.7 million in the first nine months of the 2018 financial year. Revenues from ie. performance- and management fees are passed on to external asset managers in full by capsensixx and therefore do not affect profit or loss. When adjusted for the 50.5% increase after nine months in revenues from performance fees not affecting profit or loss, reported revenues rose by 19% year-on-year to EUR 16.0 million (previous year: EUR 13.4 million).

1.2.3 Other operating income

Other operating income primarily includes IT income. Other operating income rose by around 30.0% to approximately EUR 0.6 million compared to the same period in 2017 (EUR 0.5 million).

1.2.4 Personnel and other operating expenses

Personnel expenses increased by EUR 0.5 million to EUR 5.3 million compared to the first nine months of 2017 (EUR 4.8 million), primarily as a result of the recruitment of qualified employees since 1 October 2017.

At the same time, other operating expenses rose by EUR 0.8 million from EUR 4.0 million to EUR 4.8 million.

1.2.5 Operating result

In the first nine months of 2018, EBITDA rose by 27.8% to EUR 6.5 million compared to the prior-year period (EUR 5.1 million).

The EBITDA margin, based on revenues adjusted for performance fees not affecting profit or loss totaling EUR 16.0 million, reached a figure of 40.6% (prior-year period: 37.8%)

1.2.6 Consolidated profit before and after tax

Consolidated profit before tax for the first nine months of the 2018 financial year was EUR 5.5 million, up EUR 1.1 million or 25% on the same period last year (EUR 4.4 million).

Consolidated profit after tax for the first nine months of the 2018 financial year was EUR 3.9 million (prior-year period: EUR 3.0 million), representing a year-on-year increase of EUR 0.9 million or 30.9%.

1.3 IFRS consolidated income statement for the period from 1 January to 30 September 2018

in EUR	nine months ending	
	30 Sept. 2018	30 Sept. 2017
	unaudited	unaudited
Revenues	79.725.683,44	55.766.837,46
Revenue shares in favor of third parties	63.771.267,59	42.369.624,89
Revenues adjusted by revenue shares in favor of third parties	15.954.415,85	13.397.212,57
Other operating income	641.301,15	492.820,65
Cost of materials	-63.771.267,59	-42.369.624,89
Personnel expenses		
Wages and salaries	-4.215.250,37	-3.817.339,08
Social security, pension and other benefits	-1.100.040,07	-1.025.779,05
Depreciation and amortization	-1.027.212,65	-727.427,81
Other operating expenses	-4.800.465,20	-3.976.851,10
Finance income	8.600,00	8.646,44
Other interest and similar income	73.420,86	15.485,08
Finance costs	-12.929,21	-3.735,79
Profit before tax	5.521.840,36	4.363.031,91
Taxation	-1.631.018,65	-1.390.070,80
Net Profit	3.890.821,71	2.972.961,11
Net profit attributable to non-controlling interests	2.157.537,57	1.472.505,81
Net profit attributable to shareholders of capsensixx AG	1.733.284,14	1.500.455,31

1.4 IFRS consolidated balance sheet as of 30 September 2018

In EUR million	30/09/2018	31/12/2017
Cash	8.3	5.0
Equity	17.0	11.6
Total assets	31.5	57.1

1.5 Report on post-balance sheet date events

There were no events with a significant impact on the net assets, financial position and results of operations of capsensixx Group after the balance sheet date of 30 September 2018.

1.6 Outlook

The capsensixx Group reported positive developments in revenue and profit before and after tax for the first nine months of the 2018 financial year. Provided that there are no substantial changes to the macroeconomic situation in Germany and Europe, the Management Board also expects this profitable revenue and earnings growth to continue for the full year and anticipates a strong fourth quarter of 2018.

1.7 Review and forward-looking statements

This interim management statement was not audited in accordance with Section 317 of the German Commercial Code (HGB) nor was it reviewed by an auditor. In addition, this interim management statement contains forward-looking statements based on management's current views with respect to future developments.

Such statements are subject to uncertainties and risks over which capsensixx AG has no control. If such uncertainties or risks materialize or if the assumptions on which these forward-looking statements are based prove to be inaccurate, the actual results may significantly deviate from those explicitly stated or implicitly contained within these statements. It is not the intention of capsensixx AG, nor does capsensixx AG accept any particular obligation to update any forward-looking statements to adapt them to events or development that take place after the date of this interim management statement.

Frankfurt, 20 November 2018

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Sven Ulbrich

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Fabian Föhre

2 Company profile

capsensixx manages, structures and executes financial products in various asset classes and product workflows in the financial sector for its customers (Financial Administration as a Service). The business model, which focuses on funds and alternative assets, is characterized by a high proportion of recurring income and profitable growth. The subsidiaries Axxion (capital management) and Oaklet (specialist for securitization and other financial services) have a very strong position on the German-speaking market in these two areas. The technology start-up coraixx is involved in digitizing financial receipts using artificial intelligence, thus expanding capsensixx' value chain and developing new areas of business and customer groups with high growth potential.

You can find more information at www.capsensixx.de

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